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2012

[Fresh Faced Farmers at the East Central Farm Show](#) [1]

For the second consecutive year, Farms at Work highlighted the great work and new faces of young farmers from around the Kawarthas at the East Central Farm Show in Lindsay, Ontario. The annual event was held at the Lindsay Fairgrounds on March 7th and 8th and drew close to 2,600 attendees.

Our large booth featured a slideshow and photo albums highlighting the work of new farmers from around the region as well as information on the Rusty Patched Bumble Bee Project and several programs offered through FarmStart and Everdale. Also showcased was Fleming College's Sustainable Agriculture program as well as internships and training opportunities offered through C.R.A.F.T. Ontario.

Great interest in our work was evident throughout the show in the fantastic questions and comments that were received from patrons, who were interested in learning about land access, production techniques, small business management and marketing strategies. Also evident was growing support from established farmers looking to pass on their knowledge to the next generation of food producers in the region.

Farms at Work would like to acknowledge the efforts of Jess Foote, Julie Fleming and Jay Adam in helping to organize this year's booth, as well as Annie Richard, Anne Powell and the Sustainable Agriculture students who helped to work the booth and field questions during the show. Thank you!

03

04

2012

[Digging Into Farming](#) [2]

FarmStart and Farms at Work are partnering to pilot a new 3 day course for new farmers who have made the decision to farm and are at the stage of business planning. The course introduces participants to the different elements of starting and managing a new farm business: business goals, production, marketing, financial management, human resources, social responsibility, land access, business structure and regulations. Registration is limited, but you are encouraged to bring your farming partner with you!!

Peterborough Pilot: three full days (location and exact times TBC)

Sunday April 15, 2012

Business planning topics will be introduced and key issues discussed, including developing the business vision

*Wednesday April 18, 2012**

A panel of successful farmers will present their first hand experiences and lessons learned in these different areas and participants will be introduced to critical resources and advisors that can help with farm



planning and start-up.

Saturday April 21, 2012

We will review land access issues and key financial documents (i.e cash flow, income statement, statement of net worth) and guide participants in developing a New Farm Development Action Plan that outlines their next steps to making their farm dream a reality!

*Cost: *Free because this is the course pilot!

*For more information: *

Contact Ali English, FarmStart Training and Resources Program Manager at ali@farmstart.ca [3] or [519.836.7046 x 104](tel:519.836.7046) [4]

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